

# 2012 1Q Earnings Release

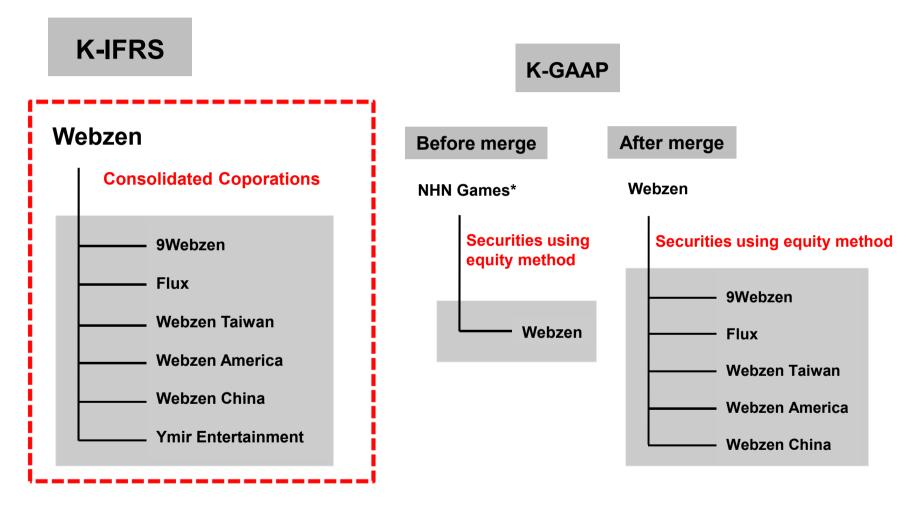
2012.05.16

Webzen



#### **Consolidated Corporations**





<sup>\*</sup> This company was merged with NHNGames as of 7 July 2010.

The merger fell under reverse merger, so the comparative F/S before the merger are based on NHNGames.

## **Summary of Results**



#### [Consolidated Results]

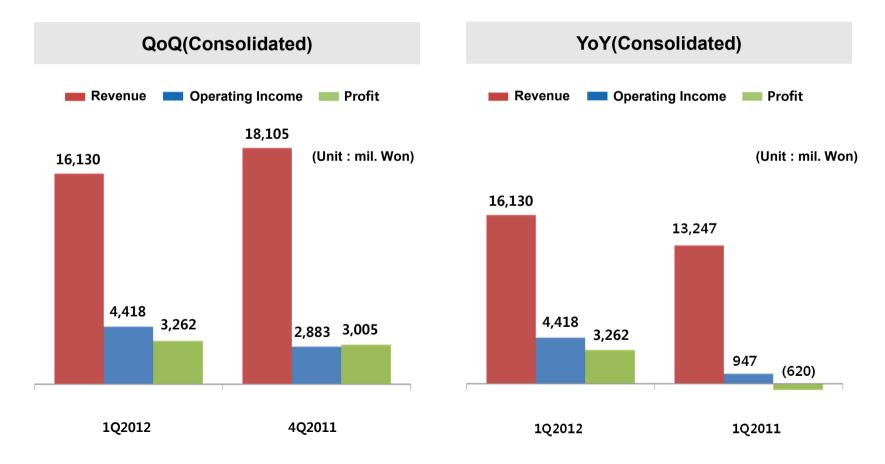
(Unit: mil. Won)

	1Q2012	4Q2011	QoQ	1Q2011	YoY
Revenue	16,130	18,105	-11%	13,247	22%
Revenues on Online- Game Service	15,505	17,771	-13%	12,926	20%
Other Revenues	625	334	87%	321	95%
Operating Income(Loss)	4,418	2,883	53%	947	367%
Profit (loss) before tax	4,165	4,140	1%	(9)	Turn around
Profit (loss)	3,262	3,005	9%	(620)	Turn around
Total comprehensive income	3,306	3,397	-3%	(290)	Turn around
Attributable to owners of parent	3,372	3,424	-2%	(237)	Turn around
Attributable to non- controlling interests	(66)	(27)	-	(53)	-

#### **Summary of Results**



- ▶ Revenue : QoQ ↓ 11% based on consolidated , YoY ↑ 22% based on consolidated
- ▶ Operating Income: QoQ ↑53% based on consolidated, YoY ↑367% based on consolidated
- ▶ Profit(Loss) : QoQ ↑9% based on consolidated , YoY Turn around based on consolidated



#### **Sales Breakdown(Product)**



- MU 5.0bil won (QoQ ↓ 5% , YoY ↑ 25%) , SUN 11.3bil won (QoQ ↓ 29% , YoY ↓ 20%)
- ▶ R2 2.9bil won (QoQ  $\downarrow$  17%, YoY  $\uparrow$  9%), Archlord 7.3bil won (QoQ  $\downarrow$  24%, YoY  $\downarrow$  41%)
- C9 1.3bil won(QoQ ↑ 7% , YoY ↑ 126%) , Metin2 4.0bil won(QoQ ↓ 15% , YoY ↑ 50%)

(Unit: mil. Won)

Sales Breakdown(Product)				
SUN MU	Archlord R2 C9	Metin2 Metin1		
17,771				
15,505  26%  2%  8%  5%  19%	26% 2% 7% 5% 20%	12,926 21% 1% 4% 10%		
8%	10%	21% 12%		
32%	30%	31%		
1Q2012	4Q2011	1Q2011		

	1Q2012	4Q2011	1Q2011
Total	15,505	17,771	12,926
MU	5,002	5,248	3,996
SUN	1,251	1,774	1,563
R2	2,951	3,567	2,718
Archlord	728	961	1,237
C9	1,309	1,224	579
BATTERY	7	8	66
Metin1	249	291	98
Metin2	4,008	4,699	2,671

<sup>\*</sup> Metin1 and Metin2 are added to Consolidated sales following acquiring Ymir Entertatinment since February 2011.

## **Sales Breakdown(Market)**



Domestic : 6.7bil won - QoQ ↓ 16 % , YoY ↑ 12%

▷ Overseas : 8.8bil won - QoQ ↓ 10 % , YoY↑ 27% 증가

▶ The portion of overseas QoQ ↑ 2%P , YoY ↑ 3%P

(Unit: mil. Won)

Sales Breakdown(Market)				
Domestic Oversaes				
	17,771			
15,505		12,926		
57%	55%			
		54%		
43%	45%	46%		
		4070		
1Q2012	4Q2011	1Q2011		

	1Q2012	4Q2011	1Q2011
Total	15,505	17,771	12,926
Domestic	6,705	8,010	5,975
Overseas	8,800	9,761	6,951

## **Summary of F/S(Consolidated)**



(Unit: mil won)

	2012.03.31	2011.12.31	2011.03.31
Current Assets	63,731	56,984	35,824
Non-Current Assets	92,724	99,144	104,553
Total Assets	156,455	156,128	140,377
Current Liabilities	27,033	27,506	29,835
Non-Current Liabilities	19,743	22,612	23,633
Total Liabilities	46,776	50,118	53,468
Contributed equity	16,552	16,552	16,552
Capital Surplus for Equity	132,986	132,964	131,650
Accumulated Other Comprehensive Income for Equity	663	632	513
Elements of other stockholder's equity	(44,420)	(44,763)	(56,183)
Retained earnings	4,059	718	(5,636)
Non-controlling interests	(160)	(94)	12
Total equity	109,680	106,010	86,908

## **Summary of F/S(Consolidated)**



(Unit : mil won)

	1Q2012	4Q2011	1Q2011
Revenue	16,130	18,105	13,247
Revenues on Online-Game Service	15,505	17,771	12,926
Other Revenues	625	334	321
Total Operating Expenses	11,712	15,223	12,300
Operating Income(Loss)	4,418	2,883	947
Finance income (Loss)	(253)	1,257	(956)
Profit (loss) before tax	4,165	4,140	(9)
Income tax expense	904	1,135	611
Profit (loss)	3,262	3,005	(620)
Other comprehensive income	44	392	330
Total comprehensive income	3,306	3,397	(290)
Attributable to owners of parent	3,372	3,424	(237)
Attributable to non-controlling interests	(66)	(27)	(53)



# Thank you